

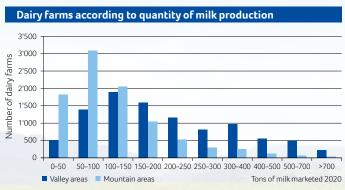




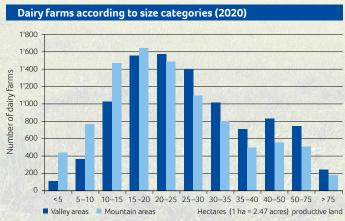
Overview

All-year businesses (summering businesses	excluded)	2019	2020	Change absolute	2019/20 in percent
Producers in lowland areas	number	9'897	9'543	-354	-3.6%
Producers in mountain areas	number	9'448	9'245	-203	-2.1%
Total producers	number	19'345	18'788	-557	-2.9%
Average delivery	kg	171'917	177'234	5'318	3.1%
Average size of businesses	ha	27.2	27.7	0.4	1.6%
Average of milk quant per ha (1 ha = 2.47 acr		6'316	6'409	93	1.5%
Average milk supply per cow	kg	6'354	6'436	82	1.3%

Source: Milk statistics; TSM Treuhand GmbH

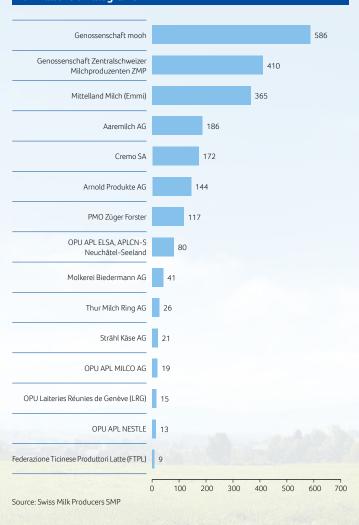


Source: TSM Treuhand GmbH

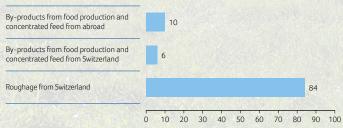


Source: TSM Treuhand GmbH

Quantity of milk purchased (initial milk purchase) 2020 in millions of kilograms







Source: Federal Office for Agriculture, agricultural report

Milk performance from cattle of the herd book							
Breeds Standard lactation	2016/17 kg	2017/18 kg	2019 kg	2020 kg	Change absolute	2019/20 in percent	
Brown cattle	7'171	7'184	7'328	7'303	-25	-0.3%	
Red Holstein	8'140	8'127	8'241	8'349	108	1.3%	
Holstein	8'813	8'984	9'002	9'053	51	0.6%	
Fleckvieh cattle	7'098	7'100	7'146	7'170	24	0.3%	
Simmental	5'940	5'879	5'960	5'975	15	0.3%	
Montbéliarde	7'608	7'472	7'513	7'664	151	2.0%	
Jersey	5'718	5'765	5'925	6'058	133	2.2%	
Herens	3'499	3'361	3'336	3'428	92	2.8%	

Source: Milk statistics, from 2019 calendar year except Hérens

Milk processing					
Products	2018 tons ME*	2019 tons ME*	2020 tons ME*	Change absolute	2019/20 in percent
Cheese	1'492'848	1'512'573	1'563'810	51'237	3.4%
Curd cheese	26'746	28'374	30'143	1'769	6.2%
Fresh milk	382'614	373'405	384'737	11'332	3.0%
Cream	280'933	277'517	278'266	749	0.3%
Yoghurt	118'272	116'665	124'139	7'474	6.4%
Other milk specialities	100'307	100'435	103'890	3'455	3.4%
Durable dairy goods	379'814	356'543	307'991	-48'552	-13.6%
Butter	542'593	523'957	491'509	-32'448	-6.2%
Other uses	130'301	109'802	120'654	10'852	9.9%
Total	3'454'428	3'399'271	3'405'139	5'868	0.17%

Source: TSM Treuhand GmbH

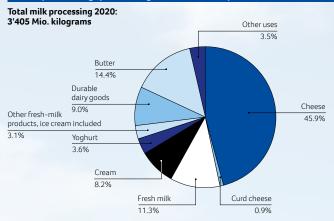
^{*} ME: Milk equivalents contents of 1 kg of milk based on protein (45%) and fat contents (55%

Organic milk processing						
Products	2018 tons ME*	2019 tons ME*	2020 tons ME*	Change absolute	2019/20 in percent	
Cheese	84'704	89'250	98'747	9'497	10.6%	
Curd cheese	3'010	3'045	3'576	531	17.4%	
Fresh milk	51'152	54'105	60'934	6'829	12.6%	
Cream	5'936	5'922	6'517	595	10.0%	
Yoghurt	14'173	13'720	14'946	1'226	8.9%	
Other milk specialities	2'856	2'777	3'190	413	14.9%	
Durable dairy goods	16'442	15'327	13'142	-2'185	-14.3%	
Butter	33'146	39'635	37'230	-2'405	-6.1%	
Other uses	6'016	6'055	5'485	-570	-9.4%	
Total	217'435	229'836	243'767	13'931	6.4%	

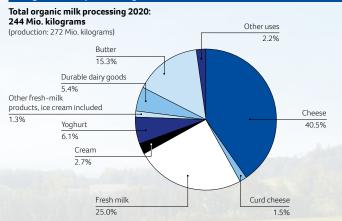
Source: TSM Treuhand GmbH

^{*} ME: Milk equivalents contents of 1 kg of milk based on protein (45%) and fat contents (55%

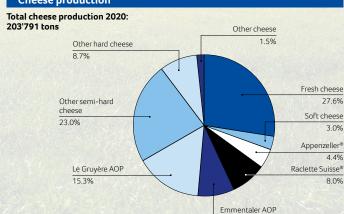
Milk processing: processing share in milk equivalents (ME)



Organic milk processing







8.4%

Source: TSM Treuhand GmbH

Milk price national / international						
Type of milk - bonus for commercial milk included	2010 cents/kg	2015 cents/kg	2020 cents/kg	Change absolute	2015/20 in percent	
Industrial milk	59.46	57.09	60.19	3.10	5.4%	
Milk processed to artisanal cheese*	72.06	73.17	73.77	0.60	0.8%	
Organic milk	74.72	77.51	81.16	3.65	4.7%	
International	2010	2015	2019	Change	2015/19	
EU 28	42.12	32.93	38.40	5.47	16.6%	
USA	37.55	36.28	40.75	4.47	12.3%	
New Zealand	53.13	21.27	34.45	13.18	62.0%	

Source: Market report, Federal Office for Agriculture FOAG, IDF 2020

^{*} bonus for silage-free production excluded

Per capita consumption 2019						
Countries	Milk kg/capita	Cheese kg/capita	Butter kg/capita			
Switzerland	53.7	22.0	5.3			
EU 28	56.8	19.1	3.9			
Germany	50.2	25.0	5.8			
France	43.7	26.8	8.2			
Italy	45.3	23.2	2.5			
Belarus	83.3	15.3	4.2			
Brazil	38.7	8.2	0.4			
USA	63.8	17.5	2.8			

Source: International Dairy Federation (IDF) 2020



Source: agristat, Federal Office for Agriculture, agricultural report



Foreign trade balance in mi	o. of whole	milk equiva	alents WM	E*
Imports	2019 WME	2020 WME	Change absolute	2019/20 in percent
Fresh milk	24.0	25.5	1.5	6.3%
Cream	6.6	4.9	-1.7	-25.8%
Yoghurt	7.1	7.5	0.4	5.6%
Fresh milk products	0.4	0.4	0.0	0.0%
Milk & cream powder	42.9	50.1	7.2	16.8%
Milk protein products	0.2	0.1	-0.1	-50.0%
Butter	10.7	79.4	68.7	642.1%
Fresh cheese	75.2	84.3	9.1	12.1%
Soft cheese	42.1	47.7	5.6	13.3%
Semi-hard cheese	59.5	66.8	7.3	12.3%
Hard-cheese	65.7	72.5	6.8	10.4%
Cheese	242.5	271.3	28.8	11.9%
Other food**	138.4	146.9	8.5	6.1%
Total imports in mio. WME	472.7	586.2	113.5	24.0%
Exports				
Fresh milk	2.9	2.5	-0.4	-13.8%
Cream	6.2	6.1	-0.1	-1.6%
Yoghurt	3.7	3.6	-0.1	-2.7%
Fresh milk products	16.3	18.1	1.8	11.0%
Milk & cream powder	63.1	47.1	-16.0	-25.4%
Milk protein products	6.5	5.1	-1.4	-21.5%
Butter	6.3	6.3	0.0	0.0%
Fresh cheese	28.8	30.0	1.2	4.2%
Soft cheese	3.9	3.1	-0.8	-20.5%
Semi-hard cheese	103.7	102.7	-1.0	-1.0%
Hard-cheese	204.0	209.9	5.9	2.9%
Cheese	340.5	345.6	5.1	1.5%
Other food**	342.7	340.7	-2.0	-0.6%
Total exports in mio. WME	785.1	775.3	-9.8	-1.3%
Balance (expimp.) in mio. WME	312.4	189.0	-123.3	-39.5%

[®] The milk products are converted according to content of usable energy in millions of whole milk equivalents (WME). One WME corresponds to one kg whole cow's milk with a usable energy of 2800 kilojoules (k)). [∞] Products and food preparations in accordance General Directorate of customs other customs chapters». Source: Milk statistics

More Information

Further information including on remuneration, organic contents, price indexes can be found in the current milk statistics.

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tsmtreuhand.ch bobutter.ch agriculture.ch agristat.ch blw.admin.ch

Companies proces	ssing milk		
Dairy milk	Processed quantity of milk 2020 in Mio. kg	Turnover 2020 in Mio. CHF	Logo
Emmi AG	892	901	Emi)+
Cremo SA	393	363	Cremo
M-Industrie dairy products	-	/ -	ĕ ELSA E MIFROMA
Hochdorf Swiss Nutrition AG	251	215	HOCHDOR F. BEST PARTNER
Züger Frischkäse AG	165	165	züger
Nestlé Suisse SA	113	_	Nestlē Nestlē
Cheese dairy milk	Processed quantity of milk 2020 in Mio. kg	Number of cheese dairies 2020	Logo
Le Gruyère AOP (alpage incl.)	334	217	LE GRUYÈRE®
Emmentaler AOP	197	110	© EMMENTALER.
Raclette Suisse®	157	34	Raclette
Appenzeller®	87	45	Appenzeller
Tête de Moine AOP	30	8	TÊTE DE MOINE
Vacherin Fribourgeois AOP	28	102	Vacherin® Fribourgeois
Tilsiter Switzerland®	27	22	DER SCHWEIZER KÄSE.
Raclette du Valais AOP *	24	78	RACLETTE OF THE PROPERTY OF TH
Sbrinz AOP	20	25	sbrinz
Bündner Bergkäse	11	9	
Vacherin Mont d'Or AOP	4	10	Vacherin Mont-d'Or
Schweizer Alpkäse®	58	1'349	valpkäse
of which Berner Alp- & Hobelkäse AOP	13	464	Berner Alphõse Gundan de 1100
of which Le Gruyère d'alpage AOP	7	56	LE GRUYÈRE* Alpage
of which L'Etivaz AOP	5	65	THE STATE OF THE S

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